



VACANCY

Commercial Manager

Liverpool | Full Time | 35.75 Hours per Week

Starting from £50,000

The Opportunity

We're looking for a Commercial Manager to work closely with our Chief Commercial Officer, providing commercial, operational and governance support across the business.

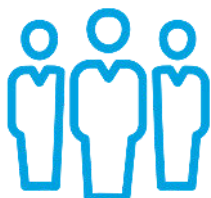
This is a varied role that will see you working across commercial, product, marketing, sales and governance, helping turn strategic priorities into action and ensuring key initiatives are delivered effectively.

You'll play an important role in supporting product development, monitoring commercial performance, improving processes and helping us identify opportunities for growth and better customer outcomes.

Our Values

Everything we do at Medicash is guided by our values:

CUSTOMER FOCUSED



We put our customers at the heart of every decision.

DO WHAT'S RIGHT



We act with honesty, fairness and integrity.

OWN IT



We take responsibility and see things through.

ONE TEAM, ALWAYS IMPROVING



We work together and continuously look for ways to improve.

If these values resonate with you, we'd love to hear from you. Please apply by emailing humanresources@medicash.org with your CV and covering letter.

About Medicash

Medicash is the UK's leading provider of corporate health cash plans, supporting over 700,000 people to take a positive approach to their health and wellbeing.

As a not-for-profit organisation, we're passionate about helping people live healthier lives while creating a workplace where colleagues feel valued, supported and empowered to grow.



VACANCY

What You'll Be Doing

- Supporting the Chief Commercial Officer with commercial planning, coordination and delivery
- Coordinating product governance reviews, actions and regulatory requirements
- Supporting the development and market testing of new products and commercial opportunities
- Monitoring marketing activity, campaign performance and return on investment
- Coordinating key sales, marketing and governance meetings, including actions and follow-up
- Supporting sales reporting, pipeline visibility and performance tracking
- Identifying and resolving friction points within the sales and broker journey
- Working across teams to improve commercial processes, reporting and ways of working
- Supporting strong governance, oversight and customer outcomes across commercial activity

About You

We're looking for someone who:

- Has experience in a commercial, governance or business management role
- Is highly organised, proactive and commercially aware
- Has excellent attention to detail and strong analytical and reporting skills
- Can manage multiple priorities and build effective relationships with stakeholders
- Has excellent written and verbal communication skills
- Is confident working alongside senior leaders and across different teams
- Enjoys solving problems, identifying opportunities and driving continuous improvement

Experience within an FCA-regulated business is highly desirable, while experience working alongside sales and marketing teams would also be advantageous.

Why Join Medicash?

At Medicash, you'll have the opportunity to make a real impact. You'll work closely with senior leaders, contribute to our commercial growth and help shape products, processes and ways of working that deliver better outcomes for our customers.

In return, you'll join a friendly, supportive organisation that genuinely invests in its people and values the contribution of every colleague.

Ready to bring your commercial expertise, drive positive change and help shape the future of Medicash? We'd love to hear from you. Please apply by emailing humanresources@medicash.org with your CV and covering letter.